Bobby Jindal
Governor

Stephen Moret
Secretary

State of Louisiana
LOUISIANA ECONOMIC DEVELOPMENT

Small Entrepreneurship Certification - Hudson Initiative

1/18/2011
Application ID : **8711**

IAO PARTNERS, L.L.C.
1669 Cobblestone Court
Baton Rouge Louisiana , 70806

Dear Brandon Dufrene :

Congratulations! Your firm has been certified by the Louisiana Department of Economic Development as a Small Entrepreneurship SE (HI) pursuant to the mandate of R.S. 39:2006 and R.S. 931.

The purposes and intent of this program are to provide the maximum opportunity for Louisiana-based small businesses to become certified as Small Entrepreneurships and thereby become eligible to participate in a competitive modern business economy; to facilitate access to state procurement and public records; and to encourage business opportunities for Louisiana small business entrepreneurs.

The amount of time that your firm may be granted certification by the SE (HI) Certification Program is unlimited until your firm graduates by growing to exceed the eligibility requirements for certification. Annual online re-certification is a requirement of this program. Certified businesses shall continue to report annually and at times specified by the SE (HI) Certification Program, your firm's financial position and attainment of the business' performance goals. As a reminder, the LEDSmallBiz website will automatically send a notification via email one month prior to your firm's annual certification date. Failure to report, or failure to report on a timely basis, as required or requested by the SE (HI) Certification Program may result in termination of the SE certification and loss of the benefits of the program.

Now that your business is certified as a Small Entrepreneurship, your firm must also register with the State of Louisiana Procurement and Contract Network (LAPAC). This business registry allows your firm to market its products or services to a worldwide audience and to obtain a listing of other registered businesses. To ensure that your registration remains active in LAPAC, please note the following:

1. It is your firm's responsibility to keep all information current in LEDSmallBiz and LAPAC.
2. The same Federal Tax Identification Number (FEIN) must be entered into LEDSmallBiz and LAPAC. Failure to enter the same FEIN will result in your firm's name being removed from the registry in LAPAC.
3. If the email address on file is not correct, your firm will be deleted from the LAPAC vendor file when system maintenance checks are completed.

4. Being a registered vendor does not guarantee the receipt of electronic notification for all applicable solicitations. Vendors must routinely check the LAPAC Bids site for a listing of current business opportunities.

Thank you for participating in the Small Entrepreneurship (Hudson Initiative) Certification Program. Together we will build a better economy for our state and a stronger business climate for your own success and future.

Sincerely yours,

John W. Matthews, Jr.
Executive Director,
Small Business Services

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